January 6, 2013 Volume 2, Issue 6



#### **DC Health Link Brokers:**

**⇒ 250 Approved Brokers** 

## **Producer News**

# DC Health Link Key Dates:

- ♦ January 1, 2014—Coverage started (Individual & Small Group)
- ♦ March 31, 2014—Individual open enrollment ends.
- Small Group open enrollment continues throughout the year.

# Upcoming Events: www.dchealthlink.com

Wednesday 01/08/2014	GWAHU Event
Wednesday 01/08/2014	Executive Board Meeting
Friday 01/13/2014	Broker Training - DC Health Link Policy
Wednesday 01/15/13	DC Health Link Weekly Information and Educa- tion Series - Broker Webinar

### **Brokers - What You Need To Know To Sell In DC Health Link**

Brokers selling in DC Health Link *must have* an **active** DC resident or DC non-resident license in good standing in order to sell health insurance in the District of Columbia.

#### **Carrier Appointments**

Prior to registration, a broker must obtain appointments with each carrier in DC Health Link for the market in which they are selling. Please note, if you are currently appointed under an agency, you will need to have yourself as an individual broker added so that you are appointed with each carrier.

#### **Individual Market:**

- Aetna
- CareFirst
- Kaiser Permanente

#### Small Group Market:

- Aetna
- CareFirst
- Kaiser Permanente
- UnitedHealthcare

#### **Training**

The National Association of Health Underwriters has been selected as our training partner. Brokers must complete a <u>total of six hours</u> of training in which 4 hours of CE credits will be provided for the District of Columbia. Training will consist of two parts: District specific policies and DC Health Link website training.

<u>DC Health Link Policy Training:</u> Brokers must complete 4 hours of DC Health Link policy training that is specific to District laws and policies. Training will be provided both in person and online.

In-person sessions currently scheduled: January 13 & 22, 2014 (10:00am to 3:00pm)

<u>To register</u> for either in-person or online training sessions, please go to the following link, then click on "<u>View Dates</u>": <u>https://nahu.inreachce.com/Search?category=3d79fa40-c714-452a-a7a3-d849b42adf34</u>

DC Health Link Website Training: Brokers must complete 2 hours of DC Health Link website training available online only. Upon completion of DC Health Link Policy Training, brokers will receive an email with the available link and login information for them to take the DC Health Link Website Training. This training is only available upon completion of the DC Health Link Policy Training and is required in order to sell insurance on DC Health Link.

### **Broker Registration on DC Health Link**

Brokers will need to complete a request for registration on DC Health Link by going to: <a href="https://dchealthlink.com/brokers">https://dchealthlink.com/brokers</a> and clicking on the <a href="https://dchealthlink.com/brokers">Green Register</a> button in order to submit a registration to become a DC Health Link Broker. Their registration will include information they would like to have known about themselves that is to be included in our broker directory and displayed on DCHealthLink.com. All registration requests should be submitted *after* the following has been completed:

- Obtained District resident or non-resident producer license
- \* Obtained Agent (not Agency) Appointment with all licensed carriers as required
- \* Completion of DC Health Link Policy Training
- \* Completion of DC Health Link Website Training

As a reminder, broker's registration will not be approved unless <u>all</u> of the above requirements are met.