



Producer News

Upcoming Events:

www.dchealthlink.co

Monday 07/29/13	HBX Town Hall Meeting Ward 4
Tuesday 07/30/13	Meltzer Group Bene- fits—Broker Presenta-
Tuesday 07/30/13	Elizabeth Ministries Event
Tuesday 07/30/13	HBX Town Hall Meeting Ward 6
Wednesday 07/31/13	Benefit Design Group - Broker Presentation
Wednesday 07/31/13	DC Chamber of Com- merce Event
Monday 08/05/13	Greater Washington Hispanic Chamber of Commerce Event
Wednesday 08/07/13	HBX Town Hall Meeting Ward 2

DC Health Link

Key Dates:

- ♦ **October 1, 2013**—Open Enrollment Begins (Individual and Small Group)
- ♦ **January 1, 2014**—Coverage can start (Individual & Small Group)
- ♦ **March 31, 2014**—Individual open enrollment ends.
- ♦ **Small Group open enrollment continues throughout the year.**

Producer Certification Requirements Approved

The DC Health Benefit Exchange Authority Board approved the Producer Advisory Committee's requirements that producers will need to fulfill to sell in DC Health Link.

Producers will need to complete 6 hours of training, consisting of 2 parts: District specific policies and DC Health Link website training. NAHU has been selected as the DC Health Link training partner and will soon publish its training schedule.

In addition to the 2 part required training, producers will also need to meet and maintain the following criteria:

1. Hold and maintain an active DC License, which must be in good standing at all times
2. Prior to registration, a producer must obtain appointments with each carrier in DC Health Link for the market in which he/she intends to sell (small group and/or indi-

vidual) - **it is recommended that this process start now.**

3. Submit a valid registration request on DC Health Link through the broker portal.

Once all of the above is submitted, your request will be reviewed and processed by the Department of Insurance, Securities and Banking (DISB).

For additional information please visit: www.dchealthlink.com

Thank you To Our Partners

We would like to say "THANK YOU" to the following agencies that have partnered with us to host education sessions with their Producers and clients this week.

We greatly appreciate the opportunity to present and look forward to future DC

Health Link events with these and other partner-
ing organizations:

- ♦ Insurance Marketing Center (IMC)
- ♦ Faith-based Leadership Summit
- ♦ DC Metropolitan Police Department

Update to Employer Plan Selection Options

There will be three options for employers to choose from with regard to employee choice. Those options are:

1. All plans in 1 metal level;
2. All plans from 1 carrier across **all** metal levels (changed from 2 adjacent levels); or
3. 1 plan from a single carrier

Fair and Transparent Standards Lead to Real Private Market Competition

Friday, July 19, 2013, the DC Department of Insurance, Securities and Banking (DISB) announced it has approved the proposed rates plus 301 health insurance policies for sale to individual

consumers and small businesses through DC Health Link. This approval included two rate reductions by United HealthCare and one rate reduction from Aetna. Kaiser Permanente also sub-

mitted a reduction to some of their proposed rates and added additional products to offer through DC Health Link.

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