



Producer News

Upcoming Events:

www.dchealthlink.com

Tuesday 08/13/13	HBX Executive Board Meeting
Tuesday 08/13/13	Payroll Network Workforce Management Solutions—PNC Bank
Tuesday 08/13/13	National Housing Trust/Enterprise Event
Wednesday 08/14/13	African Affairs Leadership Summit at the Reeves Center
Thursday 08/15/13	Golden & Cohen Broker Presentation
Thursday 08/15/13	Dept. of Health, HIV/AIDS & Hepatitis, STD & TB Administration
Thursday 08/15/13	DC Public Library Event, Ward 6
Thursday 08/15/13	The Washington Regional Association of Grantmakers/Health Working Group
Friday 08/16/13	Broker Training: DC specific policy

DC Health Link

Key Dates:

- ◇ **October 1, 2013**—Open Enrollment Begins (Individual and Small Group)
- ◇ **January 1, 2014**—Coverage can start (Individual & Small Group)
- ◇ **March 31, 2014**—Individual open enrollment ends.
- ◇ **Small Group open enrollment continues throughout the year.**

Broker Training - Updates

Brokers must complete a total of six hours of training in which 4 hours of CE credits will be provided for the District of Columbia. Training will consist of two parts: District specific policies and DC Health Link website training.

DC Health Link Policy Training:

Brokers must complete 4 hours of DC Health Link policy training that is specific to District laws and policies. Training will be provided both in person and online.

In-person sessions currently scheduled:

- * August 16th, 10am - 3pm Rockville, MD
- * August 27th, 10am - 3pm Rockville, MD
- * August 29th, 10am - 3pm Rockville, MD
- * September 9th, 10am - 3pm Washington, DC
- * September 23rd, 8am - 1pm Beltsville, MD
- * September 24th, 10am - 3pm Rockville, MD

- * September 25th, 10am - 3pm Rockville, MD
- * September 30th, 10am - 3pm Rockville, MD

Online policy training sessions begin August 23, 2013.

Currently only in-person sessions are available for registration.

To register press "Ctrl" and click on the below link:

<https://nahu.inreachce.com/Search?category=3d79fa40-c714-452a-a7a3-d849b42adf34>

Thanks to Our Partners

We would like to say "THANK YOU" to the following agencies that have partnered with us to host education sessions with their Producers and clients this week.

- ◆ The Meltzer Group Benefits
- ◆ Benefit Design Group
- ◆ The Street Wise Foundation
- ◆ Pinion Financial Services, LLC

Carrier Appointments

Prior to registration with DC Health Link, a broker must obtain appointments with each carrier in DC Health Link for the market in which he/she intends to sell.

As part of their agreement with DC Health Link, carriers must appoint all brokers applying to sell health insurance through

DC Health Link.

Brokers will still need to ensure they meet the carrier requirements and provide copies where necessary for such items as their license, adequate E & O insurance coverage, broker contract/carrier agreement and all other necessary information.

QUIZ: Is this considered a Small Group?

Reminder: Small Businesses with 50 or fewer Full-Time Equivalent (FTE) employees are eligible to enroll.

You have a law firm that consists of 82 people. They

offer health insurance to all employees, as well as 12 retirees.

The group consists of:

- 30 partners (K-1's)
- 47 FTEs (W-2's)

- 5 contract staff (1099's)
- YES.** This is a small group with a total of 47 FTE's. The K-1's, 1099's and retirees are not included in the employer size calculation.