

Short-Term Limited Duration Insurance: DC Market and Options

April 25, 2018 Dania Palanker, J.D., M.P.P.

What Are Short-Term Plans

- Short-Term Limited-Duration Insurance supposed to be for people with brief gaps in coverage:
 - Waiting period for benefits to start in new job
 - Break between job and starting school
- Pre-ACA helped fill a gap in coverage that could have triggered a pre-existing condition exclusion in a group health plan
- Generally have limited benefits
 - Exclude preexisting conditions
 - Exclude numerous services and coverage of certain conditions
 - Include dollar limits on coverage

Short-Term Plans in DC

- National General
 - Maximum benefits of \$250,000 or \$1 million
 - Excludes
 - pre-existing conditions
 - maternity, prescription drugs, mental health, substance use
 - Chronic fatigue and pain disorders
 - Treatment or diagnosis of allergies, except for emergency
 - Kidney disease
- IHC Group
 - Maximum benefit \$2 million
 - \$10,000 limit on AIDS treatment
 - \$500 limit on ambulance
 - \$150,000 limit on organ transplant
 - Excludes
 - pre-existing conditions
 - maternity, prescription drugs, mental health, substance use

History of Regulation of Short-Term Plans

- Federal regulation of short-term plans limited to defining duration
 - Historically limited to <12 months by federal regulations
- Obama Administration issued regulations limiting short-term limited-duration insurance to <3 months
 - Conform to post-ACA framework where individuals have access to guaranteed individual market insurance
 - Reduce syphoning of healthy individuals from individual market
 - Effective for plans starting April 2017
- New proposed regulations would return to prior federal regulation
- State regulation is limited, mostly defines duration and applies some state benefit mandates

Comparison of Existing & Proposed Regulations

	Existing Law	Proposed Regulations
Duration Limits	 Less than 3 months 	• Less than 12 months
Extension of Contracts	 No extensions 	 Extensions allowed with issuer's consent
Notice	 Does not satisfy health coverage requirements of ACA May owe mandate penalty 	 Not required to comply with ACA requirements Check policy carefully to make sure what is/is not covered No eligibility for SEP Not MEC, may owe mandate penalty for 2018

ACA Protections Don't Apply to Short-Term Plans

	ACA Plans	Short-Term Plans
Guaranteed Issue	✓	X
No Preexisting Condition Exclusions	√	X
No Retroactive Rescission of Coverage	√	X
Cannot Charge Higher Rates Based on Health Status	√	×
Essential Health Benefits	√	X
Preventive Services without Cost Sharing	√	X
No Dollar Caps on Services	√	X
Limits on Out of Pocket Maximums	✓	X

Problems with 12 Month Limit

- The proposed rule is expected to be finalized similar to how written
- Administration sending signals to insurers that short-term plans can become a less expensive long-term coverage option
- Create a second individual insurance market without ACA protections
- Increase costs on DC Health Link plans because healthy risk leaves market – particularly those with low or no subsidy
- Why are short-term plans less expensive?
 - Deny coverage to people with health conditions
 - Exclude preexisting conditions from coverage
 - Exclude many essential health benefits: maternity, mental health, substance use, prescription drugs

What Can DC Do?

- States are primary regulators of insurance
- States can require:
 - Company licensing and minimum reserves
 - DOI review and approval of plans and rates
 - Compliance with marketing restrictions and consumer education requirements
 - Compliance with limits on premium rating and other underwriting practices
 - Compliance with benefit & cost-sharing standards
 - Minimum loss ratios
- Broad enforcement tools, including exams, fines, injunctions, license revocation



Protecting Market Stability

- Ban outright
 - CA legislation being considered
- Require compliance with all individual market rules
 - NY, NJ, MA
- Require compliance with selected individual market rules, i.e., benefit mandates, pre-existing condition protections
 - FL, RI
- Limit contract duration, renewability
 - CO, MI, MN, NV, NH, OR
- Minimum Medical Loss Ratio
 - RI



Considerations for Limiting Duration

- Duration limit without limitation on purchasing multiple plans is less effective
 - People purchase consecutive plans to remain enrolled for a year
 - Some brokers market sale of four staggered plans at once
- Different ways to limit purchase of multiple plans
 - Limit renewals, but does not prevent purchase of a new plan
 - Limit purchase of a short-term plan if covered within a period of time



State Examples: Colorado

- Colo. Rev. Stat. § 10-16-102(60)
- Defines short-term limited duration insurance to be:
 - Nonrenewable
 - Duration limited to 6 months
 - Only issued to individuals that had not been enrolled in shortterm or similar coverage within past 12 months
 - Requires notice in application and marketing material about limit on purchase of coverage and question about past enrollment
- Prevents individuals getting coverage through same or multiple insurers

State Examples: Oregon

- Or. Rev. Stat. § 743B.005
- Limits to 3 months or less, including term of a renewal of policy
- Renewal defined to include issuance of new short term policy within 60 days of expiration of policy previously issued by insurer
- Does not prevent enrollment in consecutive policies with different insurers

Strengthen Notice

- Proposed rule does maintain notice with some changes
- DC can require stronger notice
 - Some comments to federal rule recommend listing specific types of benefits that are excluded, such as pre-existing conditions, mental health, and maternity
 - If limit purchase of multiple plans, require notice in material and question in application